

PSYCHOLOGY QUESTIONNAIRE MANUAL

Version 9

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The following questionnaire is intended to help selecting in the PSYCHOLOGICAL FACTORS box of the Compute-A-Gift program.

Identify **FEELING ACTION**
VARIETIES before, during, and after the
gift situation

LIKING = pleasure and enjoyment "I enjoyed the juggling act"

ANNOYANCE = irritation "quit tugging at my bracelet"

MEDIOCRE = moderate to inferior in quality "your front yard will certainly attract no attention"

SLIGHTED = cold-shouldered "you gave absolutely no attention to my yard in the Best Yard contest!"

NEGLECT = lack of due care "my yard was due to be mowed a week ago"

ACCEPTED = admitted into a group "I think the club members will like you"

-- internal/external conditions of the body for
FEELING ACTION VARIETIES

LIKING = need / person present

ANNOYANCE = wronged / person present

MEDIOCRE = inadequate, guilt / task

SLIGHTED = wronged / standards

NEGLECT = need / superiority

ACCEPTED = weakness / fortunate person

Identify **EMOTION ACTION**
VARIETIES *before, during, and after the*
gift situation

LOVE = affection and regard “I enjoyed the juggling act”

ANGER = wronged and disposition to fight “you broke my bracelet deliberately!”

SHAME = awareness of guilt and inadequacy “your front yard has looked bad for years”

INDIGNATION = feeling and righteous anger “My yard meets all the standards!”

PITY = sympathy and sorrow for misfortune of another “I do understand

that your poverty resulted in your yard being below the standards of your neighbors”

ENVY = resentment at the advantage of another person “his friends resented his recently acquired superior front projection TV”

-- internal/external conditions of the body for
EMOTION ACTION VARIETIES

LOVE = need / person present

ANGER = wronged / person present

SHAME = inadequate, guilt / task

INDIGNATION= wronged / standards

PITY = weakness / unfortunate person

ENVY = need / superiority

Identify **MOOD ACTION**
VARIETIES *before, during, and after the*
gift situation

PASTORAL = idealized country life, simple serene lifestyle of shepherds
 “a small house on a 5 acre lot in the country would be very nice”

HUMOROUS = a message whose incongruity has power to evoke laughter,
 “perhaps I should plant my front yard in clover”

GLOOM = melancholy apprehension

“I will never pass the test Monday”

HOPE = general feeling that some desire will be fulfilled
 “my yard may look better after it gets warmer”

STORMY = characterized by violent random action
 “I should remove all the shrubbery from my yard, -- or even plant a special ground cover”

STATELY = imposing in manner or appearance “I should make my yard more formal looking”

-- internal/external conditions of the body for
MOOD ACTION VARIETIES

PASTORAL = fatigue / rural conditions

HUMOROUS = weakness / overly strong forces against you

GLOOM = hunger, injury / inadequacy of the self for some external problem

HOPE = adequate nutrition and health / weak opposing forces

STORMY = extreme good health / a vulnerable environment

STATELY = invulnerable health / inferior external forces

Identify **ATTITUDE ACTION**
VARIETIES before, during, and after the
gift situation

CALM = steady behavior under stress “it is always best to keep your head”

HOSPITABLE = generous with goods, house space. “treat guests well”

HUMBLE = meekness or modesty; not arrogant or prideful “do not push yourself on others”

SOLEMN = firm and earnest “Be very realistic about yard maintenance”

PRIDE = a feeling of self-respect and personal worth “It is advisable to maintain my yard in top condition”

OBJECTIVE = actions based on observable phenomena “Clover has been proven to have many problems. Do not use it in your yard.”

-- internal/external conditions of the body for
ATTITUDE ACTION VARIETIES

CALM = free from spurious health problems / endurable stress

HOSPITABLE = good health / goods, housing

HUMBLE = low body energy, health / superior external forces

SOLEMN = free from spurious health problems / favorable institutions

PRIDE = good health / standards

OBJECTIVE = good mental health / well known environment

*Identify **CHARACTER ACTION***
VARIETIES *before, during, and after the*
gift situation

CONSIDERATE = cultivates having concern for the rights and feelings of others “I keep it in mind that the neighbors need my yard to look nice”

FAIR = cultivates freedom from favoritism or self-interest or bias or deception “I keep it in mind to give others a chance also”

DISCREET = cultivates prudence or modesty and wise self-restraint “I keep it in mind not to make a scene”

KIND = cultivates having or showing a tender and considerate and helpful nature “I keep it in mind not to take it out on people”

HONEST = cultivates not disposed to cheat or defraud; not deceptive or fraudulent “I keep it in mind it pays to tell the truth”

LOYAL = cultivates sticking with friends “I keep it in mind not to let people down”

-- *internal/external conditions of the body for*
CHARACTER ACTION
VARIETIES

CONSIDERATE = good health / vulnerable persons

FAIR = reliable health / competing persons

DISCREET = good mental health / suspicious persons

KIND = having excess energy / weak persons

HONEST = good mental health / objects of unknown value

LOYAL = good body strength, unbreakable health / friends

*Identify **PERSONALITY ACTION**
VARIETIES before, during, and after the
gift situation*

CONSERVING = guarantees behavior that does not deplete some resource
“I never sprinkle my yard before or after a rain”

CAPABLE = guarantees performing “I can do practically anything”

ADVENTUROUS = guarantees seeking of new and daring enterprises
“I can always come up with another yard bonanza”

WORRY = guarantees mental agitation or distress. “I can always find plenty of flaws”

SOCIAL = guarantees associating with others. “I can make friends with practically anyone”

INTELLECTUAL = guarantees mental action “I am very proficient at literary expression”

*-- internal/external conditions of the body for
PERSONALITY ACTION
VARIETIES*

CONSERVING = body fat / low environmental resources

CAPABLE = good nervous health / tasks to be done

ADVENTUROUS = good nervous health / new territory

WORRY = injured, unhealthy / clumsy individuals

SOCIAL = no contagious diseases / numerous persons

INTELLECTUAL = good mental health / symbolic, linguistic content

SYNTHESIS -- ORIGIN OF VARIETIES

The specialized action varieties may be represented as combinations of unspecialized action varieties. There are six of these for each unspecialized action variety.

1=Feeling	11, 12, 13, 14, 15, 16.
2=Emotion	21, 22, 23, 24, 25, 26
3=Mood	31, 32, 33, 34, 35, 36
4=Attitude	41, 42, 43, 44, 45, 46
5=Character	51, 52, 53, 54, 55, 56
6=Personality	61, 62, 63, 64, 65, 66

One statement may be taken out of a basic group in order to create the varieties of the group.

The following statements were chosen

Feeling. "I enjoyed the juggling act"

Emotion "you broke my bracelet deliberately!"

Mood "I will never pass the test Monday"

Attitude "do not push yourself on others"

Character "I keep it in mind it pays to tell the truth"

Personality "I am very proficient at literary expression"

The following results were obtained. The enunciation of both statements of a variety by a person indicate he is exhibiting the behavior of that variety.

Feeling varieties.

LIKING = pleasure and enjoyment “I enjoyed the juggling act” “I enjoyed the juggling act”

ANNOYANCE = irritation “I enjoyed the juggling act” “you broke my bracelet deliberately!”

MEDIOCRE = moderate to inferior in quality “I enjoyed the juggling act” “I will never pass the test Monday”

SLIGHTED = cold-shouldered “I enjoyed the juggling act” “do not push yourself on others”

NEGLECT = lack of due care “I enjoyed the juggling act” “I keep it in mind it pays to tell the truth”

ACCEPTED = admitted into a group “I enjoyed the juggling act” “I am very proficient at literary expression”

Emotion varieties

LOVE = affection and regard “you broke my bracelet deliberately!” “I enjoyed the juggling act”

ANGER = wronged and disposition to fight “you broke my bracelet deliberately!” “you broke my bracelet deliberately!”

SHAME = awareness of guilt and inadequacy “you broke my bracelet deliberately!” “I will never pass the test Monday”

INDIGNATION = feeling and righteous anger “you broke my bracelet deliberately!” “do not push yourself on others”

PITY = sympathy and sorrow for misfortune of another “you broke my bracelet deliberately!” “I keep it in mind it pays to tell the truth”

ENVY = resentment at the advantage of another person “you broke my

bracelet deliberately!” “I am very proficient at literary expression”

Mood Varieties

PASTORAL = idealized country life, simple serene lifestyle of shepherds “I will never pass the test Monday” “I enjoyed the juggling act”

HUMOROUS = a message whose incongruity has power to evoke laughter, “I will never pass the test Monday” “you broke my bracelet deliberately!”

GLOOM = melancholy apprehension “I will never pass the test Monday” “I will never pass the test Monday”

HOPE = general feeling that some desire will be fulfilled “I will never pass the test Monday” “do not push yourself on others”

STORMY = characterized by violent random action “I will never pass the test Monday” “I keep it in mind it pays to tell the truth”

STATELY = imposing in manner or appearance “I will never pass the test Monday” “I am very proficient at literary expression”

Attitude Varieties

CALM = steady behavior under stress “do not push yourself on others” “I enjoyed the juggling act”

HOSPITABLE = generous with goods, house space. “do not push yourself on others” “you broke my bracelet deliberately!”

HUMBLE = meekness or modesty; not arrogant or prideful “do not push yourself on others” “I will never pass the test Monday”

SOLEMN = firm and earnest “do not push yourself on others” “do not push yourself on others”

PRIDE = a feeling of self-respect and personal worth “do not push yourself on others” “I keep it in mind it pays to tell the truth”

OBJECTIVE = actions based on observable phenomena “do not push yourself on others” “I am very proficient at literary expression”

Character Varieties

CONSIDERATE = cultivates having concern for the rights and feelings of others “I keep it in mind it pays to tell the truth” “I enjoyed the juggling act”

FAIR = cultivates freedom from favoritism or self-interest or bias or deception “I keep it in mind it pays to tell the truth” “you broke my bracelet deliberately!”

DISCREET = cultivates prudence or modesty and wise self-restraint “I keep it in mind it pays to tell the truth” “I will never pass the test Monday”

KIND = cultivates having or showing a tender and considerate and helpful nature “I keep it in mind it pays to tell the truth” “do not push yourself on others”

HONEST = cultivates not disposed to cheat or defraud; not deceptive or fraudulent “I keep it in mind it pays to tell the truth” “I keep it in mind it pays to tell the truth”

LOYAL = cultivates sticking with friends “I keep it in mind it pays to tell the truth” “I am very proficient at literary expression”

Personality Varieties

CONSERVING = guarantees behavior that does not deplete some resource “I am very proficient at literary expression” “I enjoyed the juggling act”

CAPABLE = guarantees performing “I am very proficient at literary expression” “you broke my bracelet deliberately!”

ADVENTUROUS = guarantees seeking of new and daring enterprises “I am very proficient at literary expression” “I will never pass the test Monday”

WORRY = guarantees mental agitation or distress. "I am very proficient at literary expression" "do not push yourself on others"

SOCIAL = guarantees associating with others. "I am very proficient at literary expression" "I keep it in mind it pays to tell the truth"

INTELLECTUAL = guarantees mental action "I am very proficient at literary expression" "I am very proficient at literary expression" the last word in proficiency